					tract #	4851529 06/01/21-06/07						Date Ente		5/24/21 5/25/21		Washingto By Broadcas	-) <u>Spots</u>	Rate
		WJLA		Advert		Glenn Youngkir	•	Gove	rnor-R	R (14058	(0)	Entered E	·	lark Afshar		Jun. 2021	_	95	\$93,325.00
O!		1100 Wilson Blvd, 6t	h Floor	Agency	,	Smart Media Gr				•	-,	CO-OP	N	0		Grand Total:		95	\$93,325.00
Q,		Arlington, VA 22209		Product	ŧ	POLITICAL CAN	•		•	•		External	#						
				Brand		601607- Young		. ,	•	•	54428)	Demo							
WJL	A-TV WASHINGTON, DC			Salespe	erson	HOUSE-WASHI				•	•	Order Typ	pe (Wide Life					
				Sales O	ffice	WJLA/GJLA/EJL	A				,	Package I	Deal						
	t Media Group-Alex	andria		Buyer N	lame	Berg,Fran						Commiss	ion % 1	5.00					
	Leslie Ave			Phone/	Fax	/						Commiss	ion 🛊	13,998.75					
Ste 1				CPE		601607						Net Total	\$	79,326.25					
Alexa	andria, VA 22301			Account Type		Local/Political C	al/Political Candidate Agency BRD						:						
				Billing 1	Гуре	Weekly/Irregula	ar												
				Comme	ints														
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Line	Line Type / Break Ty	ype (Ref #) Da	ates	Sec Lei	ngth	Run Times	SPW M	lo Ti	u We	Th Fr	Sa Su	ı Spots	Rate	Total	1	Station		Comme	ents Enterec
	Line Type / Break Ty Normal Line / SPOT	/pe (Ref #) Da		Sec Lei		Run Times	SPW M	o T(Th Fr	Sa Su	ı Spots 2	Rate \$100.0		0 Washingto			Comme	nts Enterec 5/24/21
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1 1 1

CONFIRMATION CONTRACT

\$400.00

Date:

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

Accepted-Station:

:30 10:58:25A- ABC-The View

:30 10:58:25A- ABC-The View

Date:

12.0 Revised Line / SPOT

12.1 Normal Line / SPOT

Accepted-Agency/Advertiser:

5/24/21

5/25/21

Washington (WJLA)

\$1,200.00 Washington (WJLA)

Comments:

06/02/21-06/04/21

06/02/21-06/04/21



WJLA 1100 Wilson Blvd. 6th Floor Arlington, VA 22209

WJLA-TV WASHINGTON, DC

Smart Media Group-Alexandria 1427 Leslie Ave Ste 100 Alexandria, VA 22301

4851529 Contract

Schedule Dates 06/01/21-06/07/21 Advertiser Glenn Youngkin for VA Governor-R (140580) Agency Product Brand

Smart Media Group-Alexandria (6613) POLITICAL CANDIDATE (ns) (1186) 601607- Youngkin for VA Gov 6.1-6.7 (1564428) HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869)

WJLA/GJLA/EJLA Berg,Fran

Buyer Name Phone/Fax CPE 601607

Account Types Local/Political Candidate Agency BRD Billing Type Weekly/Irregular

Comments

Date:

Salesperson

Sales Office

Date Entered 05/24/21 **Last Modified**

05/25/21 Mark Afshar

No CO-OP

External # Demo Order Type

Entered By

3 Wide Life

Package Deal Commission % 15.00

Commission \$13,998.75 **Net Total** \$79,326.25

Sales Tax

Washington (WJLA) By Broadcast Month Spots <u>Rate</u> Jun. 2021 95 \$93,325.00 Grand Total: 95 \$93,325.00

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We	Th	Fr Sa	Su	Spots	Rate	Total	Station	Comments	Entered
13.0	Normal Line / SPOT	06/01/21-06/04/21	2	: :30	0 11:00:26P- News-7News ON YOUR SIDE at 11PM			1	1	1	1		4	\$525.00	\$2,100.00	Washington (WJLA)		5/24/21
14.0	Normal Line / SPOT	06/07/21-06/07/21	2	: :30	0 11:00:26P- News-7News ON YOUR SIDE at 11PM		1						1	\$525.00	\$525.00	Washington (WJLA)		5/24/21
15.0	Normal Line / SPOT	06/06/21-06/06/21	1	. :30	7:58:40A- ABC-Good Morning America Sunday							1	1	\$550.00	\$550.00	Washington (WJLA)		5/24/21
16.0	Normal Line / SPOT	06/01/21-06/04/21	1	:30	0 4:59:30P- News-7News ON YOUR SIDE at 5PM			3	3	3	3		12	\$650.00	\$7,800.00	Washington (WJLA)		5/24/21
17.0	Normal Line / SPOT	06/07/21-06/07/21	1	:30	0 4:59:30P- News-7News ON YOUR SIDE at 5PM		3						3	\$650.00	\$1,950.00	Washington (WJLA)		5/24/21
18.0	Normal Line / SPOT	06/07/21-06/07/21	1	:30	0 5:59:26P- News-7News ON YOUR SIDE at 6PM		2						2	\$1,200.00	\$2,400.00	Washington (WJLA)		5/24/21
19.0	Normal Line / SPOT	06/01/21-06/04/21	1	:30	0 5:59:26P- News-7News ON YOUR SIDE at 6PM			2	2	2	2		8	\$1,200.00	\$9,600.00	Washington (WJLA)		5/24/21
20.0	Normal Line / SPOT	06/01/21-06/04/21	3	:30	0 6:58:46P- Wheel Of Fortune			1	1	1	1		4	\$1,200.00	\$4,800.00	Washington (WJLA)		5/24/21
21.0	Normal Line / SPOT	06/07/21-06/07/21	3	:30	0 6:58:46P- Wheel Of Fortune		1						1	\$1,200.00	\$1,200.00	Washington (WJLA)		5/24/21
22.0	Normal Line / SPOT	06/04/21-06/04/21	3	:30	9P- ABC-20/20 (Friday)		1				1		1	\$1,300.00	\$1,300.00	Washington (WJLA)		5/24/21

CONFIRMATION CONTRAC	l	
Accepted-Station:	Date:	Comments:

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Accepted-Agency/Advertiser:



WJLA 1100 Wilson Blvd, 6th Floor Arlington, VA 22209

Smart Media Group-Alexandria 1427 Leslie Ave Ste 100 Alexandria, VA 22301

Contract # 4851529 Schedule Dates 06/01/21-06/07/21

Schedule Dates 06/01/21-06/07/21

Advertiser Glenn Youngkin for VA Go
Agency Smart Media Group-Alexa

Glenn Youngkin for VA Governor-R (140580) Smart Media Group-Alexandria (6613) POLITICAL CANDIDATE (ns) (1186)

POLITICAL CANDIDATE (ns) (1186) 601607- Youngkin for VA Gov 6.1-6.7 (1564428)

HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869) WJLA/GJLA/EJLA

Berg,Fran / 601607

Product

Salesperson

Sales Office

Buyer Name

Phone/Fax

CPE

Brand

Account Types Local/Political Candidate Agency BRD

Billing Type Weekly/Irregular

Comments

Date Entered 05/24/21 **Last Modified** 05/25/21

05/25/21 Mark Afshar

Comments:

Date:

CO-OP No

External # Demo

Entered By

Order Type 3 Wide Life

Package Deal
Commission % 15.00

 Commission
 \$13,998.75

 Net Total
 \$79,326.25

Sales Tax

 Washington (WJLA)

 By Broadcast Month
 Spots
 Rate

 Jun. 2021
 95
 \$93,325.00

 Grand Total:
 95
 \$93,325.00

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We	Th	Fr S	Sa S	u	Spots	Rate	Total	Station	Comments	Entered
23.0	Normal Line / SPOT	06/07/21-06/07/21	3	:30	10P- ABC-The Good Doctor (Monday)		1							1	\$1,500.00	\$1,500.00	Washington (WJLA)		5/24/21
24.0	Normal Line / SPOT	06/06/21-06/06/21	3		6:58P- ABC-Americas Funniest Home Videos (Sunday)							1	1	1	\$1,500.00	\$1,500.00	Washington (WJLA)		5/24/21
25.0	Normal Line / SPOT	06/01/21-06/04/21	2	:30	7:29:26P- Jeopardy			2	2	1	2			7	\$2,600.00	\$18,200.00	Washington (WJLA)		5/24/21
26.0	Normal Line / SPOT	06/07/21-06/07/21	2	:30	7:29:26P- Jeopardy		2							2	\$2,600.00	\$5,200.00	Washington (WJLA)		5/24/21
27.0	Normal Line / SPOT	06/02/21-06/02/21	3		7:57:56P- ABC-Press Your Luck (Wednesday)				1					1	\$2,000.00	\$2,000.00	Washington (WJLA)		5/24/21
28.0	Normal Line / SPOT	06/02/21-06/02/21	3		10P- ABC-A Million Little Things (Wednesday)				1					1	\$2,000.00	\$2,000.00	Washington (WJLA)		5/24/21
29.0	Normal Line / SPOT	06/03/21-06/03/21	3	:30	7:57:56P- ABC-Station 19 (Thursday)					1				1	\$2,500.00	\$2,500.00	Washington (WJLA)		5/24/21
30.0	Normal Line / SPOT	06/03/21-06/03/21	3	:30	9P- ABC-Greys Anatomy (Thursday)					2				2	\$4,000.00	\$8,000.00	Washington (WJLA)		5/24/21
31.0	Normal Line / SPOT	06/01/21-06/04/21	1	:30	11:59:56A- News-7News ON YOUR SIDE at Noon			2	1	1	1			5	\$550.00	\$2,750.00	Washington (WJLA)		5/25/21
					CON	FIF	l RM.	ΑT	101	V (20	NT	R	AC	Т				

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

Accepted-Station:

Date:

B/E Bookend P/B Piggy Back

Accepted-Agency/Advertiser:

Printed At: 09:45 AM on Wednesday, May 26 2021

Sma 1427 Ste 1	A-TV WASHINGTON, DC T Media Group-Alexandri. Leslie Ave	0 Wilson Blvd, 6th Floor ngton, VA 22209	Sci Add Agg Pro Sa Sa Bu Ph CP Acc Bill	contract a hedule Dates dvertiser gency oduct and desperson des Office dver Name done/Fax descount Types dling Type	# 4851529 06/01/21-06/0 Glenn Youngki Smart Media G POLITICAL CA 601607- Young HOUSE-WASH! WJLA/GJLA/EJ Berg,Fran / 601607 Local/Political Weekly/Irregul	7/21 n for iroup- NDID gkin fo INGTO LA	Alexa ATE (or VA DN, W	indria (ns) (Gov /JLA/	a (66 (1186 6.1- /GJL	613) 6) 6.7 (A/EJL	(1564	428)	Edition Control of Con	ate Enti ntered O-OP external eemo order Ty ackage ommiss ommiss atet Tota ales Ta	dified (By I # ype a Deal ssion %	05/24/21 05/25/21 Mark Afshar No 3 Wide Life 15.00 \$13,998.75 \$79,326.25		Washingt By Broadca Jun. 2021 Grand Total	ast Month =	•	\$93,325.00 \$93,325.00
Line	Line Type / Break Type (Re	f #) Dates	Sec	Length	Run Times	SPW	Mo	Tu	We	Th	Fr	Sa (Su	Spots	Rate	Total		Station		Comment	s Entered
	Normal Line / SPOT	06/07/21-06/07/21	1	:30 11:5	9:56A- News-7News ON R SIDE at Noon		2	lu	110			Ju .	Ju	2			0 Washingto			Comment	5/25/21
33.0	Normal Line / SPOT	06/03/21-06/03/21	3	:30 7:57	:56P- ABC-Station 19					1				1	\$2,500.	00 \$2,500.0	0 Washingto	on (WJLA)			5/25/21
34.0	Normal Line / SPOT	06/01/21-06/01/21	3	:30 7:57 Tyso	rsday) 2:56P- Sports-ABC Mike on The Knockout esday)			2						2	\$1,500.	93,000.0	0 Washingt	on (WJLA)			5/25/21
35.0	Normal Line / SPOT	06/01/21-06/01/21	3	:30 10P-	· ABC-To Tell the Truth			1						1	\$2,000.	00 \$2,000.0	0 Washingto	on (WJLA)			5/25/21
					,						,	1									

Comments:

Date:

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Accepted-Station:

Date:

Accepted-Agency/Advertiser: